## How to be a Millionaire With Zain Nensey



#### What are the odds?

One in 130 Million!



#### What are the odds?

One in 292 Million!

## So if the odds are this high, how do we actually become Millionaires?

- ► Today, we'll talk about the following topics
  - Zero-Based Budgeting
  - Selecting a major
  - How to pay for college
  - ► How long will it take YOU to become a millionaire?

#### Zero-Based Budgeting

The best way to budget every year.

Tests every expense

Does not rely on the prior year budget-only on where you are now.

Assigns a responsibility for every dollar

Most Effective way to determine where your money is going

#### Zero-Based Budgeting-Steps

Start

Start with your income from all sources (wages, dividends, etc.)

Review

Work through your financial statements to find recurring expenses.

Decide

Make decisions on which expenses to keep and eliminate.

Allocate

Allocate your income among your expenses.

- •Charity and retirement
- Household bills
- •Fun time
- Debt service

#### Your Zero Based Budget

	Monthly	Annual
Wages	\$604.17	\$7,250.00
Student Loans	\$534.17	\$6,410.00
Expenses		
Rent/Mortgage	\$967.50	\$11,610.00
Utilities	\$0.00	\$0.00
Groceries	\$0.00	\$0.00
Cell Phone	\$50.00	\$600.00
Entertainment	\$0.00	\$0.00
Eating Out	\$0.00	\$0.00
Student Loan Payments	\$0.00	\$0.00
Travel	\$0.00	\$0.00
401k	\$0.00	\$0.00
Charity	\$0.00	\$0.00
Auto Expenses	\$0.00	\$0.00
Total Expenses	\$1,017.50	\$12,210.00
Basic Cash Flow	\$120.83	\$1,450.00
Taxable Income	\$604.17	\$7,250.00
Taxes (25%)	\$0.00	\$0.00
Net Cash Flow	\$120.83	\$1,450.00

### Q&A #1

## Discuss Between Yourselves!



Test your expenses in the spreadsheet. Use the ZBB-Student tab.



How much money will you need to live on a monthly basis?



Name three expenses which are a must for you. Are there free substitutes?

Would you delay your graduation to graduate debt free?



Not all majors have the same value!

## Selecting a Major



Select a major that fits your situation the best.



**Alternatives** 

Trade School

Majors that will take less time to complete

Community College

#### Lifetime Value of Your Major

Major	Salary	Annual Free Cash Flow	Monthly Cash Flow
Accounting	\$73,614.00	\$9,328.11	\$777.34
Your current age	31		
Your retirement age	65		
Expected Rate of Return	9.80%		
Funds at retirement	\$2,533,628.26		

## Discuss Between Yourselves!



Test your career in the spreadsheet. Use the "Major Value tab.



How much are you willing to save on a monthly basis?



How many years of school will your career require?



How much cash will you have at age 65?

### Q&A #2

## Paying for College



**Student Loans** 

Unsubsidized Loans Subsidized Loans



Scholarships



**Grants** 



Family Members

## Selecting a University

- Public vs. Private
  - ▶ Public schools
    - ▶ In State
    - ▶ Out of State
  - ▶ Private Schools



#### Cost of College-USF

#### **Cost of Student Loans**

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Your University	Full Cost of Attendance	Tuition	Cost of Living	Federal Student Loan Amount
University of South Florida	\$18,020.00	\$6,410.00	\$11,610.00	\$25,640.0
Loan Amount	Rate	Years	Monthly Payment	Total Interest Paid
\$25,640.00	4.53%	10	\$265.10	\$6,171.8
\$25,640.00	4.53%	15	\$195.80	\$9,603.7
\$25,640.00	4.53%	20	\$162.02	\$13,243.6
\$25,640.00	4.53%	25	\$142.41	\$17,084.4
\$25,040.00	4.5570	25	\$142.41	\$17,0

Total Amount to be Repaid: \$31811 in ten years

OR: You can pay \$42,724 over 25 years. Which would you prefer?

#### Cost of College-University of Miami

#### **Cost of Student Loans**

Your University	Full Cost of Attendance	Tuition	Cost of Living	Federal Student Loan Amount
University of Miami	\$64,334.00	\$50,226.00	\$14,108.00	\$57,500.00
Loan Amount	Rate	Years	Monthly Payment	Total Interest Paid
\$57,500.00	4.53%	10	\$594.51	\$13,841.01
\$57,500.00	4.53%	15	\$439.10	\$21,537.22
\$57,500.00	4.53%	20	\$363.33	\$29,700.07
\$57,500.00	4.53%	25	\$319.38	\$38,313.38

Total Amount to be Repaid: \$71,341 in ten years

OR: You can pay \$95,813 over 25 years. Which would you prefer?

## Q&A #3

## Discuss Between Yourselves!



Test your favorite in the spreadsheet using the "Cost of Financing" tab.

What's the cost for your dream university?



Is the career you want to pursue achievable at a state school like Florida or USF?



Will your career require graduate school?

What non-debt sources of funds will you have available to you?

# Congratulations! You've Graduated! Now what?

## Budgeting and Savings

401k

Paying off Your Student Loans

Charity

#### Investments

- Setting your rate of return
- Stock Market
- Saving for your next goal
- Avoiding Bad Debt

#### What are the different types of debt?

- Credit Card Debt
- Car Loans
- Home Loans
  - ► Fixed Rates vs ARMs
  - ▶ 15 year vs 30 year mortgage
  - ▶ 20% Rule

#### The Dangers of Credit Card Debt

		Amount of Debt		
		\$20,000.00		
Amount of Debt	Rate	Years	Monthly Payment	Total Interest Paid
\$20,000.00	11.49%	10	\$278.41	\$13,409.2
\$20,000.00	15.49%	15	\$283.01	\$30,941.2
\$20,000.00	17.49%	20	\$296.51	\$51,163.2
\$20,000.00	19.49%	25	\$322.21	\$76,661.99

# So when will YOU become a Millionaire?

#### When will You Become a Millionaire?

Cash Flow	\$1,299.32		
Your Current age	31		
Rate of Return	9.80%		
Current Debt	\$25,640.00		
Amount to save	\$1,000,000.00		

#### **How Many Years?**

	19	

Discuss among yourselves!

Use the "ZBB-Pro" and "Millionaire timeline" tabs for your career.

What happens if you change your rate of return on investments?

What problems could you see yourself facing?

How long will it take if you take on \$20,000 in credit card debt?

### Q&A #4